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Investment Banking | Healthcare Finance | Consulting

Healthcare Weekly News and Deals –January 27th, 2025

1. ## 23andMe (NASDAQ: ME) Considers Selling Telehealth Unit Lemonaid Health

   23andMe, the DNA genetic testing company, is exploring the potential sale of its telehealth business, Lemonaid Health, according to Business Insider. Lemonaid Health, acquired in 2021 for $400 million, offers virtual consultations for various health concerns. This development comes amid 23andMe's ongoing financial struggles, including recent layoffs and restructuring efforts. The company's stock has fallen nearly 73% over the past year, despite attempts to diversify its business. 23andMe has not officially commented on the potential sale. (Link)

2. ## Innovaccer Acquires Humbi AI, Bolstering Healthcare Intelligence Capabilities

   Innovaccer, a leading healthcare AI company backed by the likes of Danaher Ventures, GIM, Kaiser Permanente, and Banner Health, has acquired Humbi AI, a specialized healthcare actuarial software and analytics firm. This marks Innovaccer's third acquisition in 2024, following Cured and Pharmacy Quality Solutions. The integration of Humbi AI's Actuarial Intelligence into Innovaccer's Healthcare Intelligence Cloud will enhance the company's ability to help healthcare organizations improve outcomes and manage risk. The acquisition combines Humbi AI's expertise in Medicare and Medicaid data with Innovaccer's platform, enabling smarter value-based contracts, optimized drug commercialization, and improved performance management across providers, payers, and life sciences organizations. Innovaccer aims to accelerate the shift to value-based care through this strategic move. (Link)

3. ## Iris Telehealth Acquires innovate, a Division of Quartet Health, Becoming One of the Largest Telepsychiatry Providers in the US

   Iris Telehealth, a leading behavioral health services provider, has acquired innovaTel, a division of Quartet Health, in a move that positions Iris as one of the largest telepsychiatry companies in the United States. The acquisition, announced on January 21, 2025, aims to address the nation's behavioral health crisis by expanding access to high-quality telepsychiatry services. With nearly 160 million Americans living in areas with mental health provider shortages, the merger combines Iris Telehealth's innovative solutions with innovaTel's expertise in treating complex conditions. The consolidation is expected to improve care outcomes and tackle systemic challenges such as clinician shortages and access disparities. (Link)

4. ## Ro Health Partners with LightBay Capital to Accelerate Growth in K-12 Special Needs Staffing

   Ro Health, a leading provider of clinical staffing for K-12 school districts, has announced a partnership with LightBay Capital, a growth-focused private equity firm. This collaboration aims to accelerate Ro Health's expansion, pursue strategic acquisitions, and enhance technology investments. Founded in 2013, Ro Health specializes in providing nursing and behavioral health services for students with disabilities. The partnership will enable Ro Health to scale its operations while maintaining its commitment to high-quality care. Jeff Widmyer, CEO of Ro Health, expressed enthusiasm about the partnership's potential to amplify the company's impact in serving special needs students across the country. (Link)

5. PAR Excellence Systems Acquires NotiSphere via its Financial Sponsor OceanSound Partners, Revolutionizing Healthcare Supply Chain Management
   PAR Excellence Systems Inc., a leader in healthcare supply chain solutions, has acquired NotiSphere Inc., a provider of medical inventory recall tracking services. This strategic move aims to enhance patient safety and streamline inventory management in healthcare organizations. NotiSphere's innovative platform significantly reduces time and costs associated with product recalls, complementing PAR's existing inventory management solutions. The acquisition promises to deliver comprehensive supply chain integrity and cost management solutions, driving digital transformation in hospital inventory management. Both companies' CEOs expressed enthusiasm about the partnership's potential to improve healthcare operations and patient care through enhanced efficiency and automation. (Link)

6. AMSURG, Envision Healthcare, Expands Footprint with Acquisition of Texarkana Surgery Center in Northeast Texas
   AMSURG, a leader in ambulatory surgery center services, has acquired an ownership stake in Texarkana Surgery Center, an outpatient facility in northeast Texas. The partnership aims to enhance operational expertise and clinical resources at the center, which offers same-day procedures in multiple specialties. The 17,000-square-foot facility features four operating rooms and three procedure rooms. John Lamberth, AMSURG's Chief Development Officer, emphasized the company's commitment to exceptional outpatient surgical care. AMSURG operates over 250 surgery centers nationwide and focuses on strategic growth and innovation in ambulatory surgery center care. (Link)

7. Triton Pacific Healthcare Partners Acquires Already Autism Health (AAH), a Rapidly Growing Autism Services Provider
   Triton Pacific Healthcare Partners, a Los Angeles-based private equity firm, has partnered with Already Autism Health (AAH), a rapidly growing autism services provider. AAH, founded in 2020 by Derek Bullard, is BHCOE-accredited and ranked #132 on the 2024 Inc. 500 list. The partnership aims to expand access to high-quality autism services, addressing the growing need highlighted by CDC statistics. Derek Bullard will continue as CEO, emphasizing AAH's mission to nurture the "already" remarkable abilities of children with autism. The deal, which included participation from Star Mountain Capital and Ace & Company, seeks to leverage Triton Pacific's healthcare expertise to support AAH's growth and impact in the underserved autism services sector. (Link)

8. Private Equity Firm Optimal Investment Group Invests in Addiction Treatment Provider Recovery Dynamics, Fueling Expansion Plans
   Optimal Investment Group (OIG), a Sherman Oaks-based private equity firm, has announced a strategic investment in Recovery Dynamics, a leading addiction treatment provider in Los Angeles. The partnership aims to expand Recovery Dynamics' geographic reach and enhance its service offerings. Recovery Dynamics integrates advanced genomics and pharmacology into its comprehensive treatment programs. With OIG's capital infusion, the company plans to expand facilities to underserved regions, introduce new services, and explore potential acquisitions. Joey Separzadeh, Managing Partner at OIG, expressed confidence in Recovery Dynamics' vision and operational expertise. This investment aligns with OIG's mission to support businesses driving meaningful change and delivering long-term value. (Link)

9. RF Investment Partners Acquires Majority Stake in Valley Vital, Boosting Home Infusion Services Across Virginia and West Virginia

   RF Investment Partners has made a majority investment in Valley Vital, a leading franchisee within the Vital Care Infusion Services system. Valley Vital operates infusion therapy pharmacies across Virginia and West Virginia, providing home and clinic-based infusion services. This partnership aims to expand resources, enhance patient care, and reach new markets. Preston Estep and Stefan Debski will continue as CEO and COO, respectively. The investment is expected to improve access to critical infusion therapies, expand treatment options, and accelerate growth through organic expansion and potential acquisitions. RF Investment Partners manages approximately $700 million in assets. (Link)

10. Concentra (NYSE: CON) Expands Footprint with $265M Nova Medical Centers Acquisition, Reports Strong Q4 and 2024 Results

    Concentra (NYSE: CON) has announced plans to acquire Nova Medical Centers for $265 million in Q1 2025, adding 67 centers across five states and expanding its network to over 770 locations in 42 states. The company released preliminary Q4 and full-year 2024 financial results, reporting Q4 revenue of $465.0 million (+5.5% YoY) and full-year revenue of $1,900.2 million (+3.4% YoY). Looking ahead to 2025, Concentra projects revenue of approximately $2.1 billion and Adjusted EBITDA between $410-425 million, including the Nova acquisition impact. The company aims to maintain a net leverage ratio of about 3.5x. (Link)

11. Formula Wellness Partners with Bella Excellence to Revolutionize Health and Aesthetics in Tampa Bay

    Formula Wellness and Bella Excellence, a renowned medical spa in Tampa Bay, have announced a strategic partnership to enhance integrated health solutions. Led by Dr. Yvette Suarez, Bella Excellence will expand its offerings to include advanced diagnostic testing and comprehensive wellness programs. This collaboration combines Formula Wellness's science-driven approach with Bella Excellence's expertise in aesthetics and wellness. Dr. Suarez, known for her extensive experience and accolades in medical aesthetics, joins Formula Wellness's Clinical Advisory Board. The partnership aims to set a new standard for holistic health and wellness services in the Tampa Bay area, offering clients a unique experience that addresses both aesthetic and overall health goals. (Link)

12. SightMD Expands Ophthalmology Services in New York with Acquisition of Sambursky Eye & Esthetics

    SightMD, New York's leading multi-specialty ophthalmology platform, has acquired Sambursky Eye & Esthetics, a respected eye care practice with over 50 years of service. The partnership brings together SightMD's patient-centric approach and Sambursky's legacy of advanced surgical care. Dr. Daniel Sambursky, a pioneer in LASIK surgery, and Dr. Geremie Palombaro, a board-certified ophthalmologist and oculoplastic surgeon, join SightMD's team of specialists. The acquisition enhances SightMD's network, offering patients expanded access to comprehensive vision services and advanced surgical techniques. This move strengthens SightMD's position as a leader in ophthalmology throughout New York, combining expertise and resources to deliver high-quality eye care. (Link)

13. Levine Leichtman Capital Partners Acquires SYNERGY HomeCare, Expanding Footprint in Home Care Franchising

    Los Angeles-based private equity firm Levine Leichtman Capital Partners (LLCP) has acquired SYNERGY HomeCare Franchising from NexPhase Capital. SYNERGY, a leading provider of in-home care services with over 240 franchises across 42 states, will retain its existing management team led by CEO Charlie Young. LLCP aims to leverage its extensive franchising experience to accelerate SYNERGY's growth and market position. This acquisition marks LLCP's eighth platform investment in its Lower Middle Market Fund III and its 17th franchising investment overall. The deal aligns with LLCP's strategy of combining debt and equity investments in portfolio companies. (Link)

14. Choice Health at Home, via its Financial Sponsors Trive Capital and Coltala Holdings, Expands Texas Footprint with purchasing Devotion Hospice in Houston

    Choice Health at Home has made significant acquisition in Texas purchasing Devotion Hospice in Houston. This move aligns with Choice's strategy to offer comprehensive home-based care services across its markets. CEO David Jackson emphasized the importance of the Houston market, citing its size and diverse population. The acquisition will help Choice deploy a full continuum of services, including personal care, hospice, and home health. Texas is a growing market for post-acute care, with hospice utilization among Medicare decedents at 52.2% in 2022. Choice, backed by private equity firms, continues to expand its presence in the southwestern United States. (Link)

Venture and Other News

15. Percipio Health Raises $20M in Series A, Backed by UPMC Enterprises, WAVE Ventures, Labcorp, and First Trust Capital Partners, LLC, Launches AI-Powered Population Health Platform

    Percipio Health has officially launched its AI-driven population health monitoring and management platform after raising $20 million in Series A funding. The platform uses smartphone-based AI technology to collect health signals without medical devices, providing real-time assessments and predictive health risk insights. Co-founded by digital health veterans Eric Rock and David Lucas, Percipio aims to revolutionize remote patient monitoring by breaking through high-cost barriers. The technology enables providers and payers to manage growing populations more effectively, supporting the expansion of value-based care. Investors include UPMC Enterprises, WAVE Ventures, Labcorp, and First Trust Capital Partners, LLC. (Link)

16. Allara Health Secures $26 Million in Series B Led by Index Ventures, With Participation from GV Funding to Expand Virtual Care for Women's Hormonal Health

    Allara Health, a virtual care platform for women with chronic hormonal conditions, has raised $26 million in Series B funding, bringing its total funding to $38.5 million. Led by Index Ventures, with participation from GV, the investment will help Allara expand nationwide. The company addresses conditions like PCOS and endometriosis, offering personalized care plans combining medical expertise, lifestyle management, and community support. Allara grew 4x in 2024, launched across all 50 states, and partnered with major health insurers. The funding will support Allara's mission to provide accessible, specialized care for women struggling with hormonal conditions. (Link)

17. Core Sound Imaging Secures $80 Million Investment from PSG to Accelerate Growth of Studycast Platform

Core Sound Imaging, the company behind the medical imaging platform Studycast, has received an $80 million growth investment from PSG, a growth equity firm specializing in software and technology-enabled services. The funding will support Studycast's expansion into new clinical areas, accelerate growth in core verticals, and enhance AI capabilities on its platform. Studycast offers a comprehensive cloud-based workflow for medical imaging, covering ordering, reviewing, and archiving studies across various specialties including cardiology, vascular surgery, and OB/GYN. As part of the deal, PSG Senior Advisor Brian Kelly joins Core Sound Imaging as executive chairman. (Link)

18. Springbok Analytics Secures $5M in Series A led by Transition Equity Partners, The National Basketball Association, Cartan Capital, and Boston Global (AUS) Funding to Revolutionize Muscle Health Analysis with AI Technology

Springbok Analytics, a leader in AI-driven muscle analytics, has raised $5M in an oversubscribed Series A funding round led by Transition Equity Partners. The National Basketball Association, Cartan Capital, and Boston Global (AUS) also participated. The funding will support Springbok's mission to advance muscle health analysis across human performance, life sciences, and longevity. The company's FDA-cleared AI technology provides automated, precise, and comprehensive muscle health assessments from MRI scans. Springbok offers three scan options and delivers population benchmarks for muscle health. The investment positions Springbok to become a global leader in precision muscle health analytics. (Link)

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- Company presentations from executives seeking capital, partnerships, or to sell.
- ACG Columbus in collaboration with a breakfast event
- Healthcare Venture Studios (top leaders and investors in the space)

Proposed Panels and Speaker Topics

- Private Equity Investment and 2025 Outlook
- New Administration Healthcare Policy
- Growing Interest in Medspas, Injectables and Obesity Drugs
- Value Based Strategy and Update
- Health IT - Digital Health, RCM and Artificial Intelligence
- Behavioral Health
- Women's Health
- Rural and Access for Healthy Communities
- Cybersecurity Threats, Insurance Coverage and Due Diligence
- IPOs back in vogue?
- Bioastronautics (Space Health)
- Healthcare Venture Studio Models and Trends

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